MEMORANDUM OF UNDERSTANDING
BETWEEN
JAPAN INTERNATIONAL COOPERATION AGENCY
AND
ORGANIZATION FOR ENTREPRENURSHIP DEVELOPMENT
ON
SMEs PROMOTION ADVISORY WORK

WHEREAS, Japan International Cooperation Agency (hereinafter referred to as "JICA") is an incorporated administrative agency under the Act of the Incorporated Administrative Agency - Japan International Cooperation Agency (Act No. 136, 2002), which aims to contribute to the promotion of international cooperation as well as to the sound development of the Japanese and global socio-economy by supporting the socioeconomic development, recovery or economic stability of developing regions;

WHEREAS, the Organization for Entrepreneurship Development (hereinafter referred to as "ODA") is a public institution established by the Government of the Republic of Moldova under the Government Decision nr. 538 from 15.05.2007 and restructured under the Government Decision nr. 487 from 13.07.2022. ODA's mandate is to contribute to the development of the national economy by supporting the growth, competitiveness, and innovation of small and medium-sized enterprises (SMEs), promoting entrepreneurship, and facilitating access to financing, markets, and business development services.

NOW, THEREFORE, JICA and ODA (hereinafter referred to collectively as the "Participants", and individually as a "Participant") have decided to sign this Memorandum of Understanding (hereinafter referred to as "MoU") as follows.

OBJECTIVE

The objective of this MoU is to establish a framework for a cooperative institutional relationship through technical assistance to implement a series of activities that the JICA Expert proposed to strengthen the capacity of consultation services provided by ODA and business incubators.

IMPLEMENTATION PERIOD

From 21 March 2025 to 20 March 2027.

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TOTAL BUDGET

The total provisional budget size of the cooperation is up to 56,905,000 JPY including remunerations to JICA Expert and miscellaneous expenses necessary for dispatching the JICA Expert. ODA and JICA have confirmed the effective utilization of the budget for achieving the mutual objective of the Project.

PLANNED ACTIVITIES

Under this MoU, JICA and ODA have confirmed the following technical assistance activities. The proposed activities include various training such as KAIZEN, a study tour, material development, system development, and the donation of equipment to consultation center(s)/BIs. The details of the activities will be determined after completing a situation analysis and needs survey to be carried out until the end of June 2025.

VAT EXEMPTION

Measures to be taken for tax exemptions in procuring equipment for the Project.
Both sides confirmed to execute the items listed below.

- ODA to take the necessary measures to list the Project on the Government Aid Management Platform and to submit proposals to the State Chancellery for amendments to Annex 1 of Government Decision no. 246/2010.
- JICA to approve a procurement plan to be prepared by JICA Expert in cooperation with ODA.
- JICA Expert and ODA to implement a public price competitive bidding without VAT following the instructions from State Chancellery and JICA.
- JICA Expert and ODA to implement inspections after the procured items are delivered.
- JICA Expert and ODA to submit all the receipts and inspection reports to JICA.
- JICA to make the payment directly to the supplier without VAT if there are no problems with the inspection results.

COMMENCEMENT, REVISION, DISCONTINUATION

This MoU will commence on the date of its signature by the Participants and will continue until 20th March, 2027 from the date of its signature unless (i) extended by written consent of the Participants or (ii) discontinued before its term by notification in writing by either Participant with a prior notice to the other Participant of one month. No such discontinuation of this MoU will prejudice activities in progress initiated under scope of this MoU.

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This MoU may be revised only by written consent of the Participants hereto.

OTHERS

This MoU is not legally binding and does not create any rights or obligations under domestic or international law.

Any dispute arising out of the matters in this MoU may be settled amicably between the Participants through negotiations or consultations.

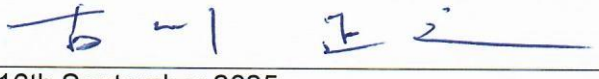
Signed on 06.10.2025 in the English language in 3 originals of equal value, one copy for each Participant.

The contents hereby stipulated are accepted by:

The Recipient: ORGANIZATION FOR ENTREPRENURSHIP DEVELOPMENT
Name: CODREANU Vadim
Title: Director

Signature: 
Date: 06.10.2025

The Donor: Japan International Cooperation Agency
Name: FURUKAWA Masayuki
Title: Director, Private Sector Development Group, Economic Development Department

Signature: 
Date: 16th September 2025

Name: KASAI Katsuya
Title: JICA Expert (SMEs Promotion Advisor)

Signature: 
Date: 23 September 2025

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